Board Financial Report As Of: March 31, 2020



District Goals

1. Student Achievement and Growth

2. Financial Prudence

3. Community Engagement

Financial Highlights – March 31, 2020

- □ Revenues totaled \$7,428,191 for the month.
 - ☐ Through March 31, 2020, the District received revenue in the amount of \$74,314,238, which is an increase of \$8,733,080 compared to March 31, 2019 which revenue totaled \$65,581,158. The increase is primarily due tax revenue collections with the new 5.9 operating levy that went into effect beginning January 1, 2020.
 - The District is projected to receive \$6,149,352 in revenue from April-June for a total projected revenue of \$80,463,590. Which is \$2,462,405 or 3.16% above the forecast. The increase is primarily due to the commercial tax calendar year 2020 1st half collection split actual of 58.31% versus the forecast split of 53.50%, increase in TIF revenue, recent tax settlement agreements and refunds of prior year expenditures from the BWC and unused Cuyahoga County Auditor fees.
 - ☐ Through March 31, 2020, interest revenue totaled \$606,337, which is an increase of \$61,971 compared to March 31, 2019 which interested totaled \$544,366.

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Financial Highlights – March 31, 2020

- ☐ General Fund Expenditures totaled \$53,275,065 and have outstanding encumbrances of \$2,223,492. This total of \$55,498,557 reflects 72.53% of the District's total appropriation of \$76,513,608.
 - □ Spending benchmark: 9/12 months and 18/24 pay period elapsed; 75.00%. The 72.53% expended/encumbered is slightly the benchmark. At this point in time last year, the expended/encumbered percent was 72.93%
 - □ Salaries per pay averaged \$1.7M for March which is similar to the 1.7M in February. In total salaries totaled \$31,377,351 which is an increase of \$523,734 or 1.70% compared to March 31, 2019 which interested totaled \$30,853,617.
 - Monthly Benefit expenditures were \$1.4M for March which is similar to the \$1.4M in February. In total benefits totaled \$12,761,488 which is an increase of \$259,570 or 2.08% compared to March 31, 2019 which interested totaled \$12,501,919.

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Financial Highlights – March 31, 2020

General Fund Expenditures totaled \$53,275,065 and have outstanding encumbrances of \$2,223,492. The cash balance as of March 31, 2020 is \$53,672,671. The unencumbered balance as of March 31, 2020 is \$51,449,179. Within the District's 2020 Plan, the District established a cash reserve benchmark of having 60 days of operating cash on hand, which at this point in time is \$11,794,547. Currently the District is above this benchmark.

General Fund Summary

Monthly Comparison of Revenues & Expenditures March 2018, 2019, & 2020

				Monthly	Fiscal Year	Fiscal Year	Fiscal Year	YTD Change
	March	March	March	Change from	to Date	to Date	to Date	from Previous
	2018	2019	2020	Previous Year	2018	2019	2020	Fiscal Year
Revenue:								
Real Estate Taxes	3,912,567.23	3,183,178.83	3,983,804.17	800,625	51,939,159.39	49,249,393.47	57,258,845.57	8,009,452
Public Utility Personal Property Tax	0.00	0.00	0.00	0	34,094.48	0.00	0.00	0
State Aide - Unrestricted	780,667.46	785,485.52	778,815.88	(6,670)	7,939,967.93	7,541,371.15	7,359,733.99	(181,637)
State Aide - Restricted	6,555.74	6,551.54	2,439.02	(4,113)	54,325.37	54,173.54	54,353.64	180
Property Tax Allocation	0.00	0.00	9,721.82	9,722	3,040,892.05	3,052,224.58	3,080,457.18	28,233
All Other Revenues	1,515,005.74	1,646,210.34	2,653,410.53	1,007,200	4,624,575.06	5,683,995.26	6,560,848.10	876,853
Total Revenues	6,214,796.17	5,621,426.23	7,428,191.42	1,806,765	67,633,014.28	65,581,158.00	74,314,238.48	8,733,080
Expenditures:								
Salaries	3,351,038.84	3,461,806.23	3,486,667.77	24,862	29,932,326.75	30,853,617.46	31,377,351.17	523,734
Benefits	1,322,834.72	1,398,438.34	1,374,638.33	(23,800)	12,163,742.02	12,501,918.53	12,761,488.32	259,570
Purchased Services	749,157.50	752,914.98	642,522.15	(110,393)	5,420,284.94	5,903,775.11	5,973,485.24	69,710
Supplies and Materials	117,033.94	79,484.80	68,263.53	(11,221)	852,887.04	1,182,436.47	1,128,939.99	(53,496)
Capital Outlay	46,662.49	24,632.43	67,252.22	42,620	482,259.25	688,033.68	645,864.22	(42,169)
Other Objects	461,817.47	440,209.09	457,488.43	17,279	1,871,811.08	2,245,200.36	1,387,935.62	(857,265)
Total Expenditures	6,048,544.96	6,157,485.87	6,096,832.43	(60,653)	50,723,311.08	53,374,981.61	53,275,064.56	(99,917)
Excess of Revenue over (under)								
Expenditures	166,251.21	(536,059.64)	1,331,358.99		16,909,703.20	12,206,176.39	21,039,173.92	

General Fund Revenues

Revenues

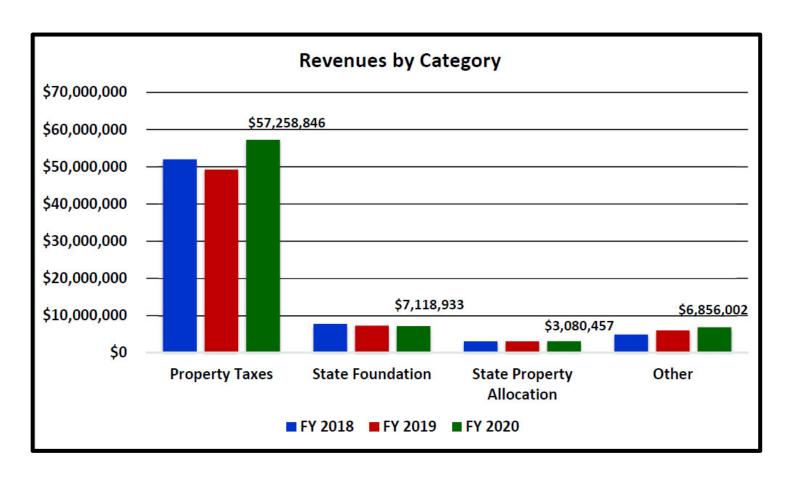
The Strongsville City Schools is forecasting **\$78,001,185** in revenue within the General Funds in the 2019-2020 fiscal year as shown on below. As of **March 31, 2020** the District has received revenue in the amount of \$74,314,238 for FY 2020. The District is projecting to receive \$6,149,352 in revenue in the remaining months of the fiscal year for a total projected revenue of \$80,463,590. The October five year forecast was approved by the Board at the September 29, 2019 Board Meeting and can be viewed at www.strongnet.org, under the Treasurer's Department.

A					
	В	C	$\mathbf{D} = (\mathbf{B} + \mathbf{C})$		D-A
Fiscal Year	Fiscal Year	Projected	Projected		
2020	2020	Revenue	Total		Over/
Forecast	Actual	April - June	Revenue		(Under)
				_	
\$56,494,725	\$57,258,846	\$0	\$57,258,846	(a)	\$764,121
9,606,407	7,118,933	2,355,689	9,474,622	(b)	(131,785)
6,235,837	3,080,457	3,151,451	6,231,908	(d)	(3,929)
2,600,000	3,950,804	0	3,950,804	(e)	1,350,804
269,243	295,154	0	295,154	(d)	25,911
700,000	606,337	184,112	790,449	(c)	90,449
969,973	910,696	402,000	1,312,696	(f)	342,723
200,000	142,910	0	142,910	(d)	(57,090)
350,000	360,865	0	360,865	(d)	10,865
475,000	512,932	40,000	552,932	(d)	77,932
100,000	76,304	16,100	92,404	(d)	(7,596)
\$78,001,185	\$74,314,238	\$6,149,352	\$80,463,590		\$2,462,405
	2020 Forecast \$56,494,725 9,606,407 6,235,837 2,600,000 269,243 700,000 969,973 200,000 350,000 475,000 100,000	2020 2020 Forecast Actual \$56,494,725 \$57,258,846 9,606,407 7,118,933 6,235,837 3,080,457 2,600,000 3,950,804 269,243 295,154 700,000 606,337 969,973 910,696 200,000 142,910 350,000 360,865 475,000 512,932 100,000 76,304	2020 2020 Revenue Forecast Actual April - June \$56,494,725 \$57,258,846 \$0 9,606,407 7,118,933 2,355,689 6,235,837 3,080,457 3,151,451 2,600,000 3,950,804 0 269,243 295,154 0 700,000 606,337 184,112 969,973 910,696 402,000 200,000 142,910 0 350,000 360,865 0 475,000 512,932 40,000 100,000 76,304 16,100	2020 2020 Revenue Total Revenue Forecast Actual April - June Total Revenue \$56,494,725 \$57,258,846 \$0 \$57,258,846 9,606,407 7,118,933 2,355,689 9,474,622 6,235,837 3,080,457 3,151,451 6,231,908 2,600,000 3,950,804 0 3,950,804 269,243 295,154 0 295,154 700,000 606,337 184,112 790,449 969,973 910,696 402,000 1,312,696 200,000 142,910 0 142,910 350,000 360,865 0 360,865 475,000 512,932 40,000 552,932 100,000 76,304 16,100 92,404	2020 2020 Revenue Total Revenue \$56,494,725 \$57,258,846 \$0 \$57,258,846 (a) 9,606,407 7,118,933 2,355,689 9,474,622 (b) 6,235,837 3,080,457 3,151,451 6,231,908 (d) 2,600,000 3,950,804 0 3,950,804 (e) 269,243 295,154 0 295,154 (d) 700,000 606,337 184,112 790,449 (e) 969,973 910,696 402,000 1,312,696 (f) 200,000 142,910 0 142,910 (d) 350,000 360,865 0 360,865 (d) 475,000 512,932 40,000 552,932 (d) 100,000 76,304 16,100 92,404 (d)

- a) The District received \$49,716,393 in general real property taxes in FY 19 and received \$57,258,846 in FY 20. The current collection rate for collection year 2020 increased from 97.02% to 97.95%.
- b) The District will receive state funding in FY20 based on the 2019-2020 biennium State budget.
- c) Projected revenue is based on projected monthly cash balances against the current interest rate. Projected revenue is subject to change based on a change in cash balances and market conditions.
- d) These revenues have been received as anticipated.
- e) The District received \$3,605,768 in TIF revenues in FY 19 and is forecasting \$3,500,391 in FY 20. For FY 19 TIF revenues include a one-time settlement from the Cleveland Clinic in the amount of \$1,050,000.
- f) Other revenues include cell tower commission, vending commission, sale of property, services provided to other schools, state catastrophic aid, federal medicaid, athletic trainer fees, refunds of prior year expenditures, and other miscellaneous receipts.

Revenues by Category

Figure 2 compares revenue sources to the prior two years as of March 31. The three years of data will be beneficial for trend analysis performed throughout the year.

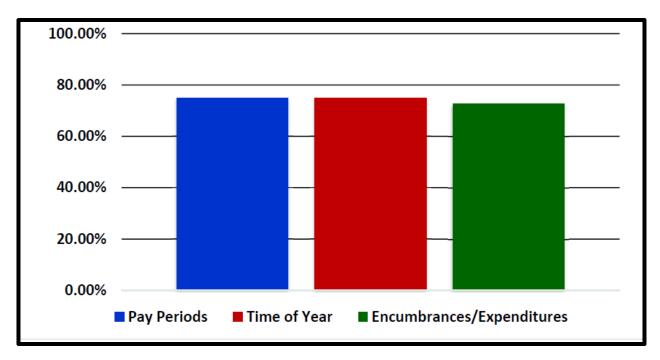


General Fund Expenditures

Expenditures

The fiscal year 2020 adopted General Fund budget for the District is **\$74,787,276**. This budget, coupled with carryover encumbrances of **\$1,726,332**, resulted in a **\$76,513,608** General Funds appropriation for FY 2020. The following information is a financial update of the status of this appropriation through March 31, 2020.

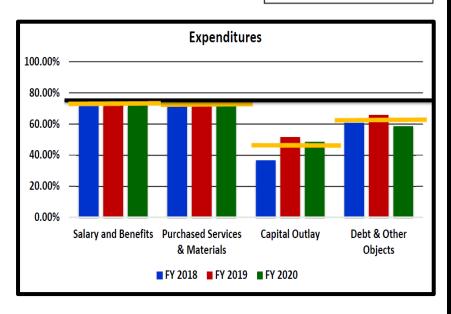
Through March 31, 2020 the District has expended \$53,275,065 and has outstanding encumbrances of \$2,223,492. This total of \$55,498,557 reflects 72.53% of the District's total appropriation. A statistical spending range for the District is based on two analyses: first, time elapsed is nine months or 75.00% of the fiscal year has passed. Secondly, eighteen of twenty-four (18/24), or 75.00% of the total pay periods have passed. Figure 3 illustrates these points.



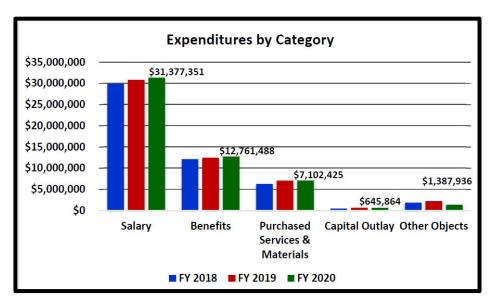
Expenditures Thru March 31

Percent Expended / Encumbered

75.00% Expected
3-year average



Expenditures by Category

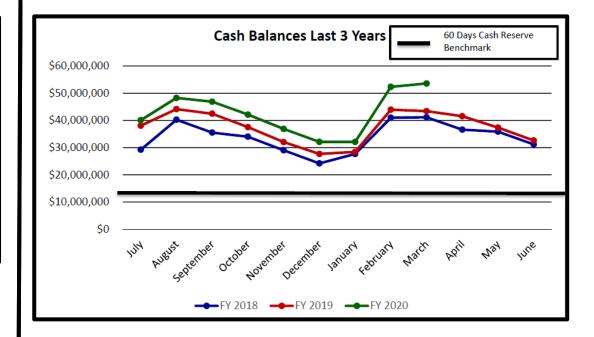


General Fund Cash Balance

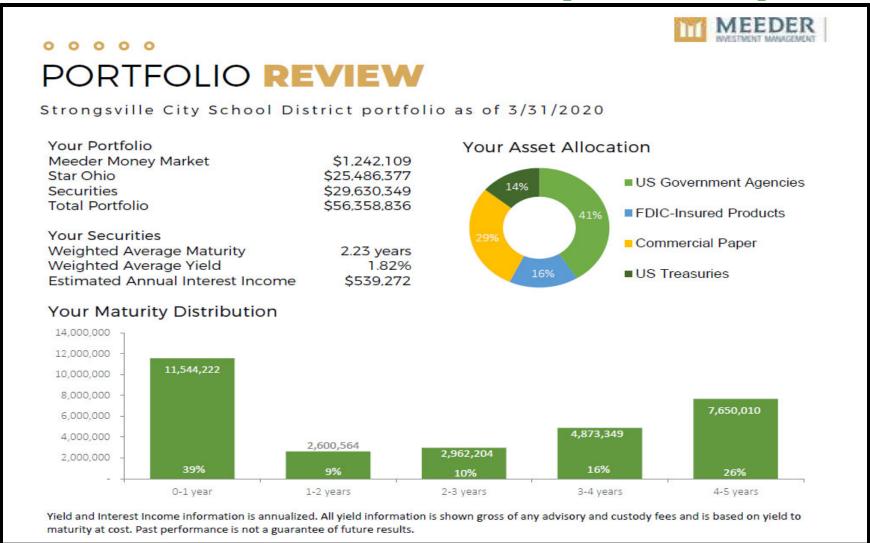
Cash Balance – General Fund

The cash balance as of March 31, 2020 is \$53,672,671. The unencumbered balance as of March 31, 2020 is \$51,449,179. Within the District's 2020 Plan, the District established a cash reserve benchmark of having 60 days of operating cash on hand, which at this point in time is \$11,794,547. Currently the District is above this benchmark.

FY 2020
\$ 32,633,497
74,314,239
53,275,065
21,039,174
53,672,671
2,223,492
\$ 51,449,179
\$



Investment Portfolio (all funds)



Questions?