Five-Year Forecast

October 5, 2016



Five Year Forecast - Contents

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Major Assumptions

Major Assumptions

Revenue:

- Property Tax Collection Rate The forecast assumes the collection rate will remain at same level as 2015 or 96.6%. A 1% change in the collection rate represents \$560,000.
- Cuyahoga County completed it's triennial update in 2015, which resulted in a 1.7% increase. Property values were updated for the 2016 collection year.
- In March 2012 residents renewed a 5 year 6 mill levy with collection beginning January 2013. The forecast assumes the levy will expire tax year December 31, 2016. Collections will continue through December 31, 2017.
- State Funding The forecast assumes for FY 16 \$3.6M of TPP Funding, of which \$600k will be eliminated in FY 17 and in FY 18 the remaining \$3.0M will be eliminated for a total loss of TPP Funding of \$3.6M each year there after.
- Enrollment The forecast assumes a 1%-2.5% annual decline in enrollment.

Major Assumptions - Continued

Expenditures:

Staffing Assumptions:

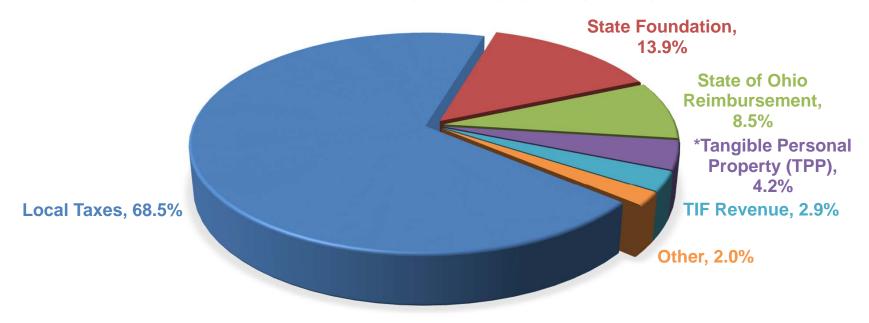
	FY 16	FY 17	FY 18	FY 19	FY 20	FY 21
General fund	672	649	644	635	635	635
P.Y Net Change	-20	-23	-5	-9	0	0

- Forecast assumes all union agreements as currently defined.
- In FY 16 Closed (1) Elementary Building Zellers Elementary
- In FY 17 Closed (1) Elementary Building Drake Elementary and consolidated (2) middle schools into (1) brand new middle school.
- Health Care rates are forecasted to increase 10% each year in FY 17 FY 21. FY 16 saw a 3% increase.
- Forecast assumes \$500k for technology upgrades each year in FY 17 FY 21

General Fund Revenues

FY 2016-2017

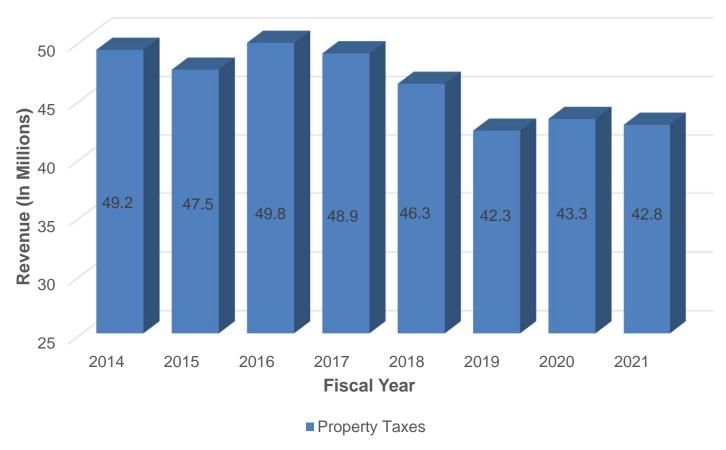
WHERE THE MONEY COMES FROM



^{*}During FY 16 and prior years, the District received \$3.6M of TPP Funding. Of the \$3.6M, \$600k was eliminated in FY 17 and in FY 18 the remaining \$3.0M will be eliminated for a total loss of TPP Funding of \$3.6M each year.

Local Taxes – Property Tax Revenue

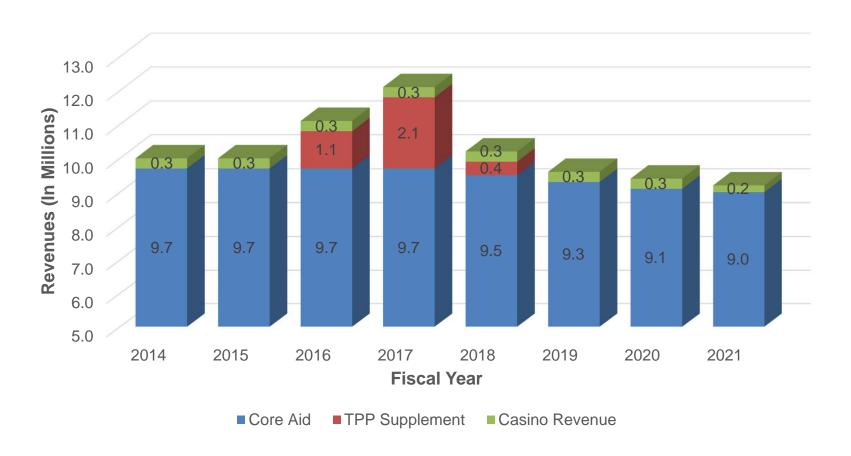
Property Taxes



Property Taxes (In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$49.8	FY 18 Forecasted \$48.9	FY 19 Forecasted \$46.3	FY 20 Forecasted \$42.3	FY 21 Forecasted \$43.3
Less:					
Change in Delinquent Collection	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Change Collection Split	(\$1.1)	\$0.0	(\$0.8)	\$0.0	(\$0.7)
Expiration of Levy	\$0.0	(\$3.3)	(\$3.4)	\$0.0	\$0.0
Total Reductions	(\$1.1)	(\$3.3)	(\$4.2)	\$0.0	(\$0.7)
Additions:					
Change in Valuation	\$0.2	\$0.2	\$0.2	\$0.3	\$0.2
Change in Collection Split	\$0.0	\$0.5	\$0.0	\$0.7	\$0.0
Total Additions	\$0.2	\$0.7	\$0.2	\$1.0	\$0.2
Net Adjustments	(\$0.9)	(\$2.6)	(\$4.0)	\$1.0	(\$0.5)
Ending Fiscal Year Amount	\$48.9	\$46.3	\$42.3	\$43.3	\$42.8

State Foundation Revenue

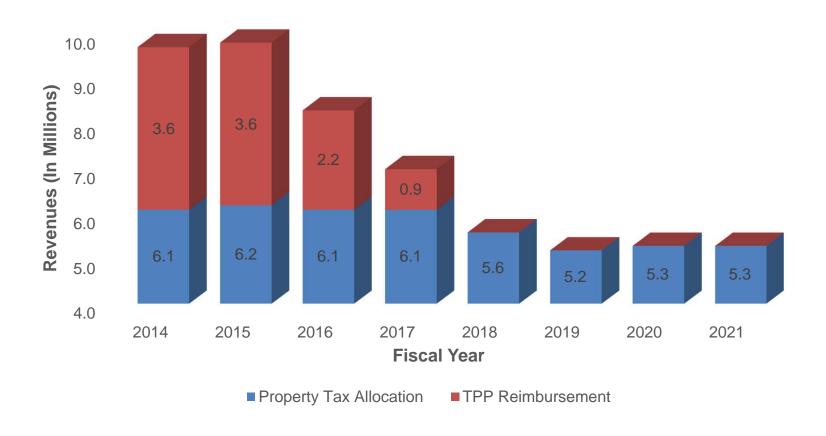


State Foundation Revenue

(In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$11.1	FY 18 Forecasted \$12.1	FY 19 Forecasted \$10.2	FY 20 Forecasted \$9.6	FY 21 Forecasted \$9.4
Less:					
Change in State Aide	\$0.0	(\$0.2)	(\$0.2)	(\$0.2)	(\$0.1)
Change in Casino Revenue	\$0.0	\$0.0	\$0.0	\$0.0	(\$0.1)
Reduction of TPP Supplement	\$0.0	(\$1.7)	(\$0.4)	\$0.0	\$0.0
Total Reductions	\$0.0	(\$1.9)	(\$0.6)	(\$0.2)	(\$0.2)
Additions:					
TPP Supplement	\$1.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$1.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Adjustments	\$1.0	(\$1.9)	(\$0.6)	(\$0.2)	(\$0.2)
Ending Fiscal Year Amount	\$12.1	\$10.2	\$9.6	\$9.4	\$9.2

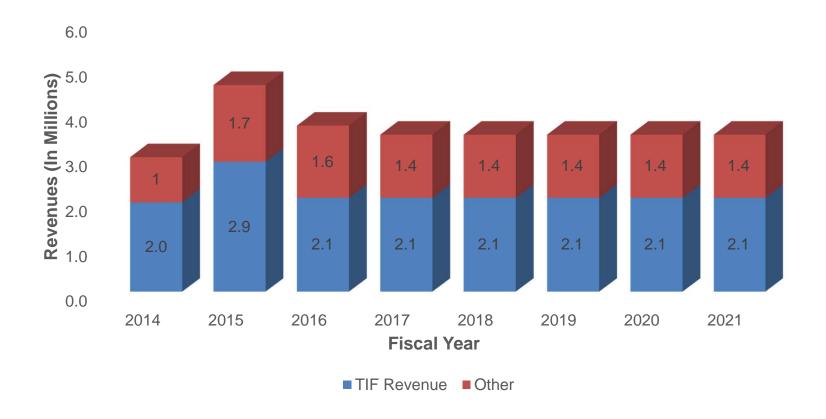
Property Tax Allocation - State Hold Harmless Reimbursements



Property Tax Allocation – State Hold Harmless Reimbursements (In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$8.3	FY 18 Forecasted \$7.0	FY 19 Forecasted \$5.6	FY 20 Forecasted \$5.2	FY 21 Forecasted \$5.3
Less:					
TPP Line Item VETO	(\$1.4)	(\$0.9)	\$0.0	\$0.0	\$0.0
Change in Property Tax estimate	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Expiration of Levy	\$0.0	(\$0.5)	(\$0.5)	\$0.0	\$0.0
Total Reductions	(\$1.4)	(\$1.4)	(\$0.5)	\$0.0	\$0.0
Additions:					
Change in Property Tax estimate	\$0.1	\$0.0	\$0.1	\$0.1	\$0.0
Total Additions	\$0.1	\$0.0	\$0.1	\$0.1	\$0.0
Net Adjustments	(\$1.3)	(\$1.4)	(\$0.4)	\$0.1	\$0.0
Ending Fiscal Year Amount	\$7.0	\$5.6	\$5.2	\$5.3	\$5.3

Other Revenue

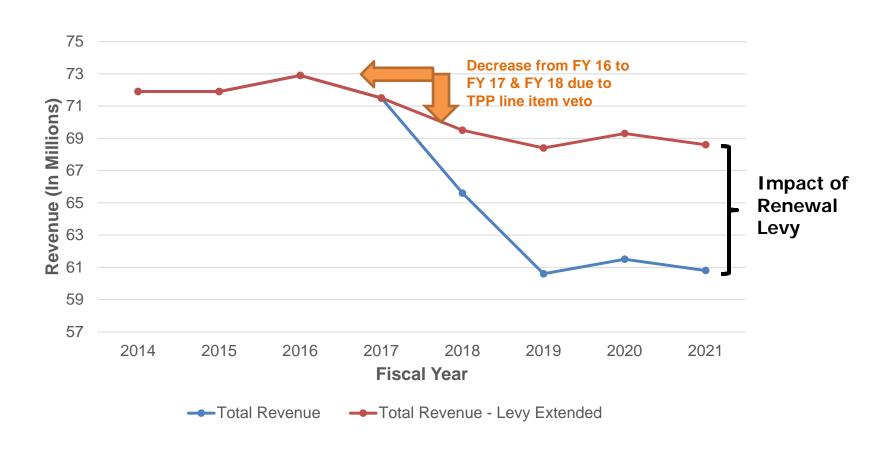


Other Revenue

(In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$3.7	FY 18 Forecasted \$3.5	FY 19 Forecasted \$3.5	FY 20 Forecasted \$3.5	FY 21 Forecasted \$3.5
Less:					
Estimated Change in Misc Revenue	(\$0.1)	\$0.0	\$0.0	\$0.0	\$0.0
Double reimbursement of Medicare	(\$0.1)	\$0.0	\$0.0	\$0.0	\$0.0
Decrease in TIF Funds	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Reductions	(\$0.2)	\$0.0	\$0.0	\$0.0	\$0.0
Additions:					
Increase in TIF Funds	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Adjustments	(\$0.2)	\$0.0	\$0.0	\$0.0	\$0.0
Ending Fiscal Year Amount	\$3.5	\$3.5	\$3.5	\$3.5	\$3.5

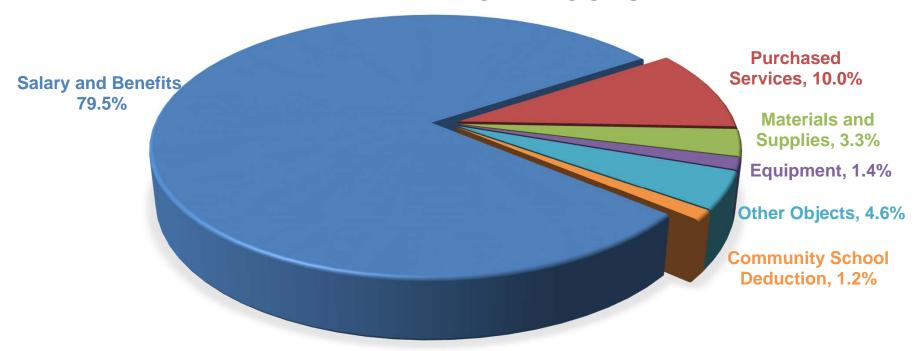
General Fund Revenue



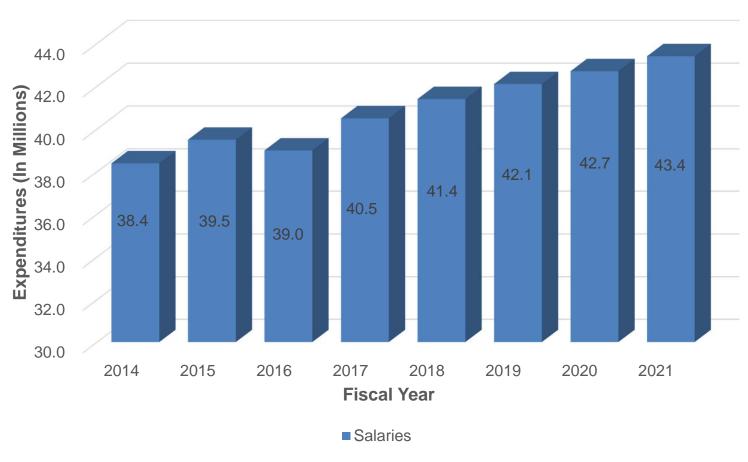
General Fund Expenditures

FY 2016-2017

WHERE THE MONEY GOES



Strongsville City Schools Salaries

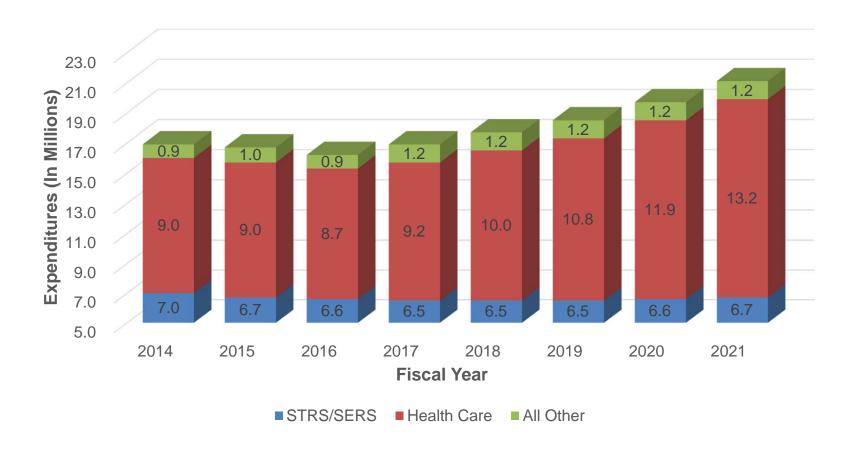


Salaries (General Fund)

(In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$39.0	FY 18 Forecasted \$40.5	FY 19 Forecasted \$41.4	FY 20 Forecasted \$42.1	FY 21 Forecasted \$42.7
Less:					
Reduction of Positions	(\$0.4)	(\$0.2)	(\$0.4)	\$0.0	\$0.0
Budget Savings	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Reductions	(\$0.4)	(\$0.2)	(\$0.4)	\$0.0	\$0.0
Additions:					
COLA Increases	\$0.6	\$0.4	\$0.3	\$0.0	\$0.0
Step Increases	\$0.8	\$0.7	\$0.7	\$0.7	\$0.7
Other Budget Adjustments / Savings	\$0.5	\$0.0	\$0.1	(\$0.1)	\$0.0
Total Additions	\$1.9	\$1.1	\$1.1	\$0.6	\$0.7
Net Adjustments	\$1.5	\$0.9	\$0.7	\$0.6	\$0.7
Ending Fiscal Year Amount	\$40.5	\$41.4	\$42.1	\$42.7	\$43.4

Benefits

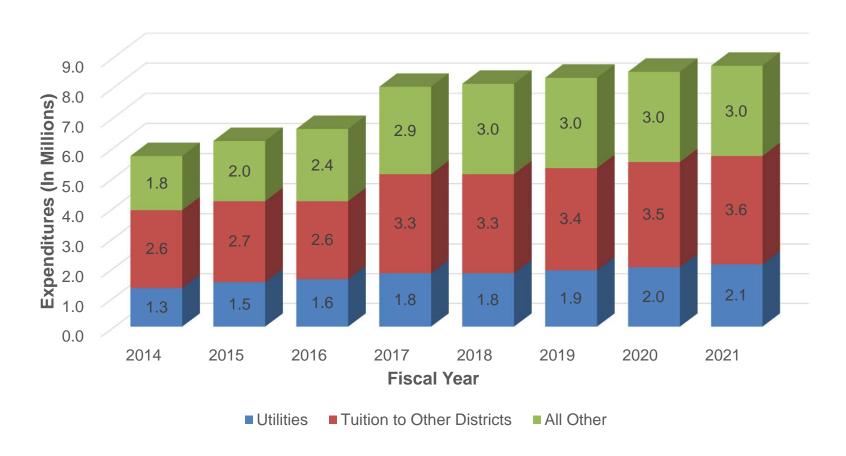


Benefits (General Fund)

(In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$16.2	FY 18 Forecasted \$16.9	FY 19 Forecasted \$17.7	FY 20 Forecasted \$18.5	FY 21 Forecasted \$19.7
Less:					
Reduction of Positions	(\$0.1)	(\$0.1)	(\$0.3)	\$0.0	\$0.0
OAPSE SERS Conversion	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Unemployment / WC	\$0.0	(\$0.2)	\$0.0	\$0.0	\$0.0
Other Adjustments	\$0.0	\$0.0	(\$0.1)	\$0.0	\$0.0
Total Reductions	(\$0.1)	(\$0.3)	(\$0.4)	\$0.0	\$0.0
Additions:					
10% Predicted Health Care Increases	\$0.5	\$1.1	\$1.2	\$1.2	\$1.4
Unemployment / WC	\$0.3	\$0.0	\$0.0	\$0.0	\$0.0
STRS / SERS	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$0.8	\$1.1	\$1.2	\$1.2	\$1.4
Net Adjustments	\$0.7	\$0.8	\$0.8	\$1.2	\$1.4
Ending Fiscal Year Amount	\$16.9	<u>\$17.7</u>	\$18.5	\$19.7	\$21.1

Purchased Services

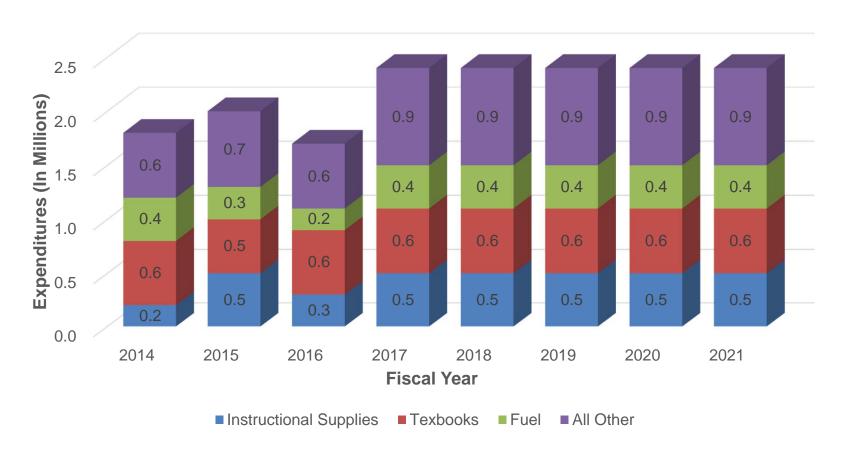


Purchased Services (General Fund)

(In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$6.6	FY 18 Forecasted \$8.0	FY 19 Forecasted \$8.1	FY 20 Forecasted \$8.3	FY 21 Forecasted \$8.5
Adjustments:					
PO's Carried into FY 17, not spent in FY 16	\$0.5	\$0.0	\$0.0	\$0.0	\$0.0
Increase in Tuition paid to other Districts	\$0.7	\$0.0	\$0.1	\$0.1	\$0.1
Increase in Utilities	\$0.2	\$0.0	\$0.1	\$0.1	\$0.1
Change in Other Purchased Services	\$0.0	\$0.1	\$0.0	\$0.0	\$0.0
Total Additions	\$1.4	\$0.1	\$0.2	\$0.2	\$0.2
Net Adjustments	\$1.4	\$0.1	\$0.2	\$0.2	\$0.2
Ending Fiscal Year Amount	\$8.0	\$8.1	\$8.3	\$8.5	\$8.7

Materials and Supplies

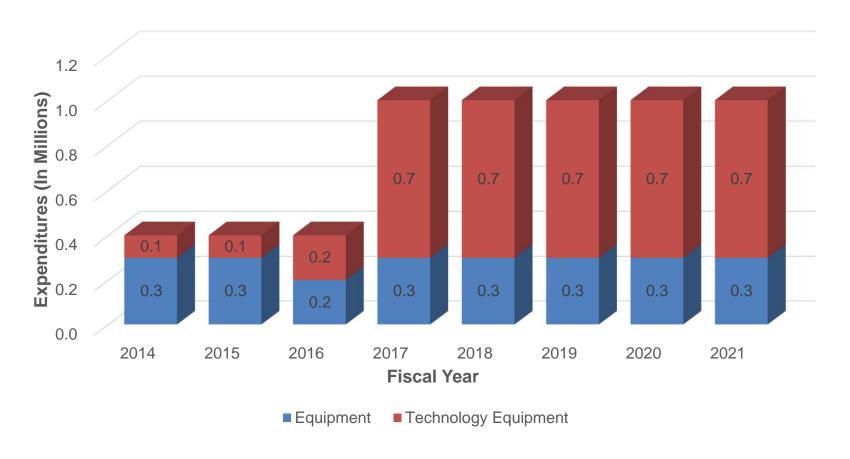


Materials and Supplies (General Fund)

(In Millions)

	FY 17 Forecasted	FY 18 Forecasted	FY 19 Forecasted	FY 20 Forecasted	FY 21 Forecasted
Beginning Amount/ Prior FY	\$1.7	\$2.4	\$2.4	\$2.4	\$2.4
Less:					
Total Reductions	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Additions:					
PO's Carried into FY 17, not spent in FY 16	\$0.2	\$0.0	\$0.0	\$0.0	\$0.0
Budget Savings / Budget not spent	\$0.5	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$0.7	\$0.0	\$0.0	\$0.0	\$0.0
Net Adjustments	\$0.7	\$0.0	\$0.0	\$0.0	\$0.0
Ending Fiscal Year Amount	\$2.4	\$2.4	\$2.4	\$2.4	\$2.4

Equipment

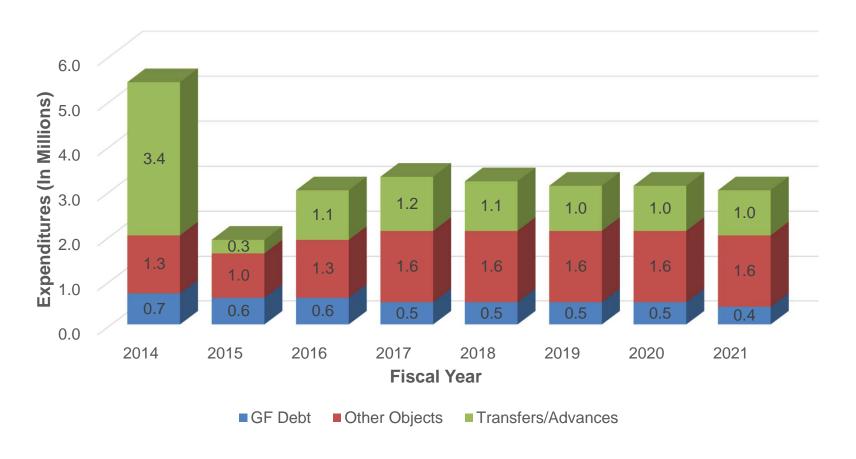


Equipment (General Fund)

(In Millions)

	FY 17 Forecasted	FY 18 Forecasted	FY 19 Forecasted	FY 20 Forecasted	FY 21 Forecasted
Beginning Amount/ Prior FY	\$0.4	\$1.0	\$1.0	\$1.0	\$1.0
Less:					
Total Reductions	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Additions:					
PO's Carried into FY 17, not spent in FY 16	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0
1:1 Chromebook Initiative	\$0.5	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$0.6	\$0.0	\$0.0	\$0.0	\$0.0
Net Adjustments	\$0.6	\$0.0	\$0.0	\$0.0	\$0.0
Ending Fiscal Year Amount	\$1.0	\$1.0	\$1.0	\$1.0	\$1.0

Other Objects and Transfers/Advances



Other Objects & Transfer/Advances (General Fund) (In Millions)

Beginning Amount/ Prior FY	FY 17 Forecasted \$3.0	FY 18 Forecasted \$3.3	FY 19 Forecasted \$3.2	FY 20 Forecasted \$3.1	FY 21 Forecasted \$3.1
Less:					
Reduction of debt payment	(\$0.1)	\$0.0	\$0.0	\$0.0	(\$0.1)
Decrease in Transfers	\$0.0	(\$0.1)	(\$0.1)	\$0.0	\$0.0
Total Reductions	(\$0.1)	(\$0.1)	(\$0.1)	\$0.0	(\$0.1)
Additions:					
PO's Carried into FY 17, not spent in FY 16	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Budget not spent in FY 16	\$0.3	\$0.0	\$0.0	\$0.0	\$0.0
Increase in Transfers	\$0.1	\$0.0	\$0.0	\$0.0	\$0.0
Total Additions	\$0.4	\$0.0	\$0.0	\$0.0	\$0.0
Net Adjustments	\$0.3	(\$0.1)	(\$0.1)	\$0.0	(\$0.1)
Ending Fiscal Year Amount	\$3.3	\$3.2	\$3.1	\$3.1	\$3.0

General Fund Summary

Financial Prudence Throughout the Years

District Cost Savings Efforts - Past, Present, and Future:

Through the Districts proactive diligence, we were able to generate the following savings and efficiencies while still providing an exemplary educational experience for our students:

- Since 2010, the District eliminated six (6) buildings and repurposed one (1) building to save resources and maximize educational offerings.
 - Allen closed in 2010; Demolished in 2013.
 - Zellers closed in 2015; Repurposed in 2016
 - Drake, Albion, Center, OPS, and Board Office closed in June 2016;
 Demolished/Sold by 2017.
- During FY 14, the District switched to a fully insured health care plan. Since the switch, the District has **saved \$2.8 million** through fiscal year 2016 by being on a self-funded plan compared to a fully insured plan.

(Continued to next slide)

Financial Prudence Throughout the Years

District Cost Savings Efforts - Past, Present, and Future *(continued from previous slide)*:

- Since 2009, there are **212 less positions** compared to FY 2017, a 23% decline keeping pace with declining enrollment. If enrollment decline continues, the School District projects to reduce 5 positions in FY 2018 and 9 positions in FY 2019.
 - FY 2016 Reduced 24 positions (all funds). (\$1.4 million in savings)
 - FY 2017 Reducing 26 positions (all funds). (\$525 thousand in savings)
 - FY 2018 Reducing 5 positions (all funds). (\$374 thousand in savings)
 - FY 2019 Reducing 9 positions (all funds). (\$700 thousand in savings)

Note: The discrepancy in savings in FY 2017 compared to the other years is due to the type of positions that were reduced. In FY 16, 18, & 19, the majority of the reductions were teaching positions, while in FY 17, the majority of reductions were in Aides. (See next slide)

- Other Cost Efforts:
 - In FY 16, the District implemented Ohio Online Learning Program and now the Strongsville Academy to retain students in the District, which is projected to save \$200K annually.

October 2016 Five-Year Forecast – without Levy Renewal in

Revenues (in millions of dollars)

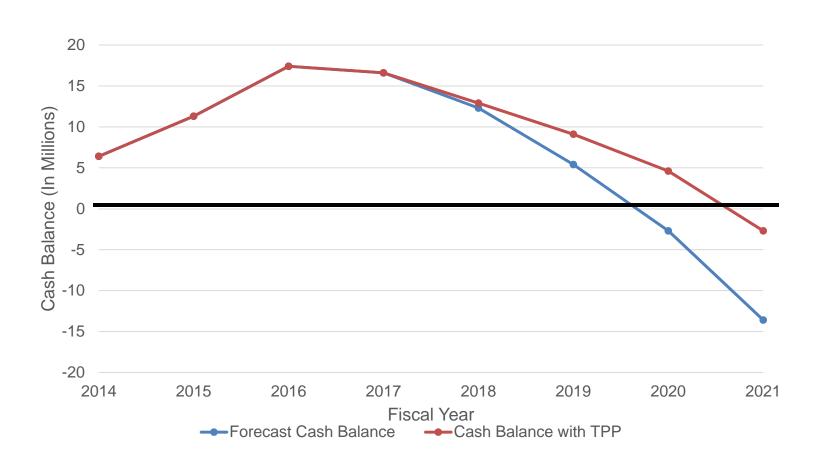
	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Beginning Cash Balance	\$3.8	\$7.2	\$12.4	\$18.4	\$17.7	\$9.5	(\$5.2)	(\$21.1)
Total Revenues	71.9	71.9	72.9	71.5	65.6	60.6	61.5	60.8
Total Expenses	68.5	66.7	66.9	72.2	73.8	75.3	77.4	79.5
Revenue over Expenses	3.4	5.2	6.0	(0.7)	(8.2)	(14.7)	(15.9)	(18.7)
Ending Cash Balance	7.2	12.4	18.4	17.7	9.5	(5.2)	(21.1)	(39.8)
Encumbrances/ Reserves	0.8	1.1	1.0	1.1	1.1	1.1	1.1	1.1
Unencumbered Balance	\$6.4	\$11.3	\$17.4	\$16.6	\$8.4	(\$6.3)	(\$22.2)	(\$40.9)
Property Tax - Renewal	0.0	0.0	0.0	0.0	3.9	7.8	7.8	7.8
Unencumbered Balance	\$6.4	\$11.3	\$17.4	\$16.6	\$12.3	\$5.4	(\$2.7)	(\$13.6)

October 2016 Five-Year Forecast – with Renewal Levy in Revenues

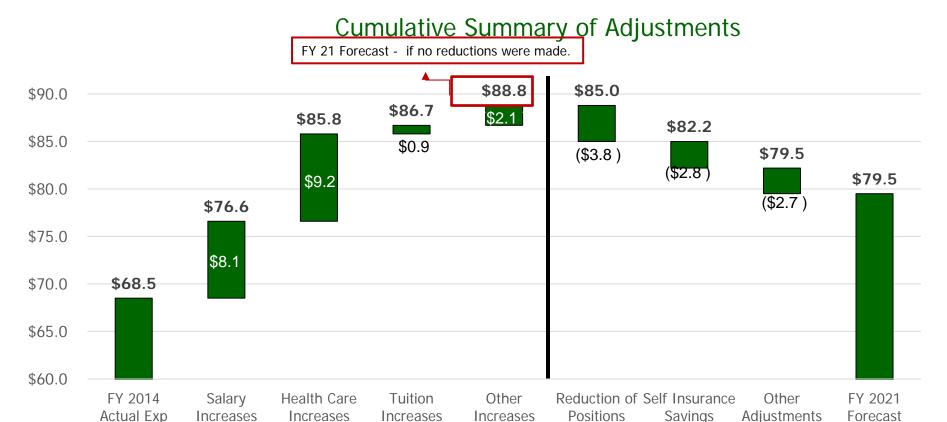
(in millions of dollars)

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Beginning Cash Balance	\$3.8	\$7.2	\$12.4	\$18.4	\$17.7	\$13.4	\$6.5	(\$1.6)
Total Revenues	71.9	71.9	72.9	71.5	69.5	68.4	69.3	68.6
Total Expenses	68.5	66.7	66.9	72.2	73.8	75.3	77.4	79.5
Revenue over Expenses	3.4	5.2	6.0	(0.7)	(4.3)	(6.9)	(8.1)	(10.9)
Ending Cash Balance	7.2	12.4	18.4	17.7	13.4	6.5	(1.6)	(12.5)
Encumbrances/ Reserves	0.8	1.1	1.0	1.1	1.1	1.1	1.1	1.1
Unencumbered Balance	\$6.4	\$11.3	\$17.4	\$16.6	\$12.3	\$5.4	(\$2.7)	(\$13.6)

Cash Balance (with renewal levy)



FY 2014 – FY 2021 General Fund Summary (in millions)



Renewal Levy Timeline

Renewal Levy History:

- Voters renewed 6.0 mill levy March, 2012 for 5 years:
 - Tax Year Begins/Ends: 2012/2016
 - Collection Year Begins/Ends: 2013/2017

Renewal Timeline:

- Earliest election date:
 - November 2016 Issue #120.
- Other possible election dates in calendar year 2017:
 - May 2017
 - August 2017 (if available)
 - November 2017

• Questions?